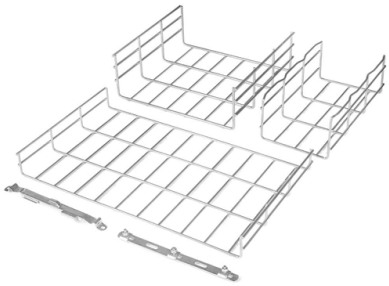
Are cable trays expensive in Vietnam



Overview

Pricing in the Vietnam cable trays market is influenced by a multi-layered set of cost drivers, with raw material costs constituting the most volatile and significant component.

Key Takeaways

Cable tray systems in Vietnam typically cost between $10 to $50 per meter, depending on material, type, and specifications.

Cost Overview

The price of a cable tray system in Vietnam varies widely based on material, type, size, and manufacturer. Common materials include galvanized steel, stainless steel, and FRP (fiber-reinforced plastic), with galvanized steel being the most economical and stainless steel or FRP costing more due to durability and corrosion resistance. Typical types include ladder, perforated, and trough trays, with ladder trays generally being more expensive due to higher material usage and structural strength.

Galvanized steel ladder tray: $15–$30 per meterStainless steel tray: $30–$50 per meterPerforated or trough tray (galvanized): $10–$25 per meterFactors Affecting CostMaterial and Coating: Powder-coated or hot-dip galvanized trays are more resistant to corrosion, slightly increasing the price. Size and Load Capacity: Wider trays or those designed for heavy-duty industrial use cost more. Standard widths range from 50mm to 4000mm.

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Manufacturer and Brand: Local manufacturers like Viet A, Phuc Long Intech, Bach Khoa Viet Nam, and HABT offer competitive pricing, often lower than imported options while meeting ISO and IEC standards. Accessories and Installation: Fittings, bends, supports, and installation services can add 20–40% to the base material cost.

Recommendations

For budget-conscious projects, galvanized steel perforated trays from local suppliers like Phuc Long Intech or Bach Khoa Viet Nam provide a balance of quality and affordability. For high-corrosion or industrial environments, stainless steel or FRP trays are recommended despite higher costs. Always verify certifications such as ISO 9001: 2015, IEC, and NEMA VE1 to ensure compliance and safety.

By considering these factors, project planners in Vietnam can estimate cable tray system costs accurately and select the most suitable supplier for their needs.

Article Content

Cable Trays Market in Vietnam | Report

Pricing in the Vietnam cable trays market is influenced by a multi-layered set of cost drivers, with raw material costs constituting the most volatile and significant component.

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CABLE TRAY

Cable Tray (Punching cable tray): the product is used to support for wiring, control wires, etc. with a thin sheath.

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